

## **BUSINESS PROGRAM OF THE ONLINE FORUM**

**DAY 1. Tuesday, October 22**

### **STRATEGIES DAY**

#### **HALL «STRATEGIES»**

##### **11.00 – 11.15 Opening Ceremony**

**Oleg Belozеров**, Chief Executive Officer - Chairman of the Executive Board, JSC “Russian Railways”

**Vladimir Tokarev**, Deputy Minister of Transport of the Russian Federation - Head of the Federal Agency for Railway Transport

#### **HALL «STRATEGIES»**

##### **11.15 – 12.45 Plenary discussion**

##### **In Railway We Trust. Global Cooperation in Uncertain Environment**

- How has the rail industry responded to the challenges amid falling production and closing borders? Strategies and anti-crisis measures
- What are the forecasts for the development of international transport corridors?
- Cooperation at the global level. Forecasts of international transport corridors development. How is the focus of the strategy of industry leaders shifting?
- Transit potential of Russia. New role of the "land bridge" between Europe and Asia
- Competitive advantages of railway transportation. Where are the new growth points for transit potential?
- How does the epidemic and recession affect the digitalization of processes in the transport industry?

##### Moderator:

**Marianna Ozherelieva**, Host, RZD-TV

##### Speakers:

**Oleg Belozеров**, Chief Executive Officer - Chairman of the Executive Board, JSC “Russian Railways”

**Zsolt Katona**, Managing Director of Eastern Europe Area, A.P. Moller-Maersk

**Sergey Shishkarev**, Head of the Board of Directors, Delo Group

*Online*

**Andreas Jahnke**, Chief Strategy and Transformation Officer, Volga-Dnepr Group

**Isao Takahashi**, President, Toyo Trans Inc

**Maxim Akimov**, CEO, Chairman of the Board, Russian Post

**12.45 – 13.00 Agreement signing ceremony**

**HALL «STRATEGIES»**

**13.00 – 14.15 Panel discussion**

**Finance as a Masterpiece. “Green” Finance and Sustainable Development**

- How to attract green investments and finance projects?
- Instruments for financing green projects
- Opportunities and risks of green finance instruments in Russia

Moderator:

**Ivan Grigorovich**, General Director, JSC “IC Russian Railways-Invest”

Speakers:

**Alexey Miroshnichenko**, Deputy Chairman — Member of the Board, VEB.RF

*Online*

**Tatyana Orlova**, Head of the Corporate Finance Department, JSC “Russian Railways”

**Yan Tavrovsky**, President, J.P. Morgan in Russia

**Kirill Kondrashin**, Head of CIS Debt Capital Markets, JP Morgan

**Marina Chekurova**, First Deputy General Director, Expert RA

**Eduard Dzhabarov**, Co-Head of Debt Capital Markets, Managing Director, SBER CIB

**Andrey Solovyev**, Global Head of Debt Capital Markets, VTB Capital

**14.15 – 14.25 Break**

## HALL "STRATEGIES"

**14.25 – 15.40 Panel discussion**

### **Green Swan Solutions. How Railways Set Global Eco Trends?**

- How will green technologies develop in the railway industry during an economic downturn?
- Paris Agreement on Climate. How to achieve climate targets?
- Energy efficient and clean trains. Development results and implementation prospects
- On "green" rails. The use of alternative energy on the railway
- Locomotives on alternative fuels: plans and objectives for development
- Optimal modes of train movement. How to save energy?
- Modernization of infrastructure, reduction of noise pollution
- Disposal and recycling of waste. How to neutralize and reuse?
- How does digital technology save costs and reduce environmental impact in the transport industry?

#### Moderator:

**Sergey Malozemov**, author and host of popular science programs, NTV

#### Speakers:

**Philippe Pegorier**, President, Alstom (Russia)

**Andrey Ptichnikov**, Deputy director, Center for natural resources responsible management, Institute of Geography Russian academy of sciences

#### *Online*

**Sergey Kobzev**, Deputy Managing Director - Chief Engineer, JSC "Russian Railways"

## HALL "INNOVATIONS"

**14.25 – 15.40 Panel discussion**

### **Agents of Change. Evolution of Transport and Logistics Services in a Changing World**

- From the "Carrier" model to the "Transport and logistics company" model
- Increased mobility of business processes
- Development of the market for multimodal and transport and logistics services
- Growth in the share of 3-4PL service providers
- Redistribution of transit cargo flows
- Implementation of smart contract technologies, online control of all cargo transportation processes

#### Moderator:

**Evgenii Bogdanov**, Partner, A.T. Kearney

#### Speakers :

##### *Online*

**Dmitry Murev**, CEO, Russian Railways Logistics

**Victor Linnik**, President, ABH "Miratorg"

**Alexey Grom**, CEO, Chairman of the Board, United Transport and Logistics Company – Eurasian Rail Alliance (UTLC ERA)

**Andrey Gollandsev**, Chairman of the Board of Directors, "Slavtrans-Service"

**Alexandra Kuryleva**, Logistics Manager, "Guardian Steklo Services"

**Dmitry Antonov**, Director of Sales and Strategic Development, Resource Group of Agricultural Enterprises

**Alexander Liberov**, President, Siemens in Russia

**Mikhail Rozhkov**, Technical Director,  
Transmashholding

**Tatu Tuominen**, Senior Vice President, VR Group  
(Finnish Railways)

**Yuri Saakyan**, General Director, Institute for Natural  
Monopolies Research

**15.40 – 15.50 Break**

**15.50 – 17.00 Dialogue with the Visionary**

**The World after the Pandemic: Trends and Prospects. What Strategies Will Work**

**Interviewer: Alexander Gabuev**, Senior Fellow, Carnegie Moscow Center  
Senior Advisor, Albright Stonebridge Group

**Speaker: Yukon Huang**, Professor, Tsinghua University (*online*)

**DAY 2. Friday, October 23**

**DAY OF EFFECTIVE SOLUTIONS**

**HALL "STRATEGIES"**

**11.00 - 12.15 Panel discussion**

**Let's Come Together. How to Improve the Efficiency of International Transportation?**

- Strategy of interaction for railway administrations in the 1520 area: uniform transportation rules, harmonization of the legal framework, convergence of standards
- How to increase the transit speed of container trains?
- Digitalization of transportation and development of targeted services
- Application of technology for the transportation of goods using electronic navigation seals

Moderator:

**Vladimir Kosoy**, President, Infrastructure Economics Center

Speakers:

**Victor Popov**, Chairman of the Directorate, Council for Rail Transport of the Commonwealth  
Member States

**Gennady Bessonov**, Secretary General, CCTT

*Online*

**Sergey Pavlov**, First Deputy Managing Director, JSC “Russian Railways”

**Rolf Jansson**, President, VR Group

**Alexey Grom**, CEO, Chairman of the Board, United Transport and Logistics Company – Eurasian Rail Alliance (UTLC ERA)

**Dmitry Murev**, CEO, Russian Railways Logistics

**Alberto Grisone**, Development Director in Russia, CIS and Middle East, Hupac Intermodal Ltd

**Dmitriy Abdullaev**, CEO, KTZ Express

**12.15 – 12.30 Break**

**HALL "STRATEGIES"**

**12.30 - 13.45 Panel discussion**

**(in cooperation with the SRO Union of Railway Operators Market)**

**Mechanisms for Enhancing Resilience of the Rail Freight Market in the Covid-19 Era: **Finding Tradeoffs****

- Surplus of wagons in conditions of shortage of goods: problems and solutions
- Possible solutions for improving transportation process technology
- Hidden reserves of wagon turnover
- Transportation routing
- What to do with an empty wagon: to sludge, to sell by trade-in, to place on the electronic trading platform

Moderator:

**Mikhail Burmistrov**, General Director, Infoline-Analytics (*online*)

Speakers:

**Alexey Druzhinin**, Executive Director, SRO Council of Railway Transport Operators

**Irina Chiganashkina**, Member of the Presidium, SRO Council of Railway Transport Operators

**Pavel Ivankin**, President, Railway Transport Research Institute

*Online*

**Alexey Shilo**, Deputy Managing Director of JSC “Russian Railways” - Head of the Centre for Corporate Transport Services

**Rashid Saybatalov**, Deputy General Director of JSC “Russian Railways” – Head of Central Directorate for Traffic Management

**Viktor Voronovich**, CEO, JSC Federal Freight Company

**Mikhail Ivanov**, Deputy General Director for Development, Eurosis SPb-TS

**13.45 – 14.00 Break**

**HALL "STRATEGIES"**

**14.00 - 15.20 Panel discussion**

**The Rolling Stock. Wagon Fleet Renewal in the New Reality of Freight Transportation Economics**

- Formation of demand for rolling stock amid a surplus of wagons
- Feel the difference: operation of new-generation wagons and maintenance costs
- Government support measures for wagon fleet optimization
- Economics of bulk cargo: articulated wagons for efficiency and cost-effectiveness

Moderator:

**Alexey Kharnas**, Editor in Chief, "GUDOK" Newspaper

Speakers:

**Kirill Tomashchuk**, Deputy General Director for Civilian Products, JSC "Concern "Uralvagonzavod"

*Online*

**Dmitry Gorokh**, Deputy Head of the Centre for Corporate Transport Services for Cargo Operations, JSC "Russian Railways"

**Mikhail Sapetov**, Head of Department, Department of Carriage Facilities of Central Directorate of Infrastructure, JSC "Russian Railways"

**Sergey Romanov**, Deputy Head of the Production Infrastructure Department, JSC Federal Freight Company

**Anna Orlova**, Deputy CEO, Strategy and Product in United Wagon Company, Executive Director at VNICTT

**Denis Ilatovskiy**, Deputy General Director – Director for Logistics, SUEK

**Irina Olkhovskaya**, Director of Seaport and Railway Projects, UMMC

**Sergey Gorsky**, General Director, TEXOL Group

**15.20 End of the Forum business program**